



## Corporate Deck

2025

## **Cygnet.One**

One-stop destination for intelligent solutions, delivering value from ideation to execution, paving the way for the success of our clients and partners worldwide.

#### **Vision**

Empowering lives globally through technology-enabled business solutions



#### Mission

From ideation to execution – Your trusted partner



#### **Purpose**

Living the Trust of Clients, Cygnetians, Communities



#### **Values**

- Customer Centricity
- Fearless Creativity
- Quality Excellence
- Entrepreneurial Spirit





## Message from Founder & Managing Director



"At Cygnet.One, every step, every innovation is a stride toward a future where technology converges with human creativity, emotions, and intuitive Intelligence. We aim to unlock the power of the human mind through out-of-the-box ideation to start with until last-mile execution for solving organizational challenges. Our focus is to optimize ROI. With the COSMOS framework, we empower our customers, employees, community, and partners, fostering a sense of Oneness. Join us on this journey into the future as we redefine the digital landscape."

#### **Niraj Hutheesing**

Founder and Managing Director, Cygnet.One





### 35 Countries, One Standard of Excellence: Our Global Footprint



#### **Hyperscaler partnerships:**











## Simplifying Complexity, Amplifying Digital Possibilities

Our Legacy & expertise is in IT & Product Engineering,

**Cloud Transformation** 

Digital Engineering

**Quality Engineering** 

Al, Data & Analytics

**Security Consulting** 



Which led us to developing In-house Products,

Cygnet Tax

Cygnet Vendor Postbox

Cygnet FinAnalyze

Cygnature



And now we provide End to End Digital Transformation Powered by Al

Intelligent Document Processing

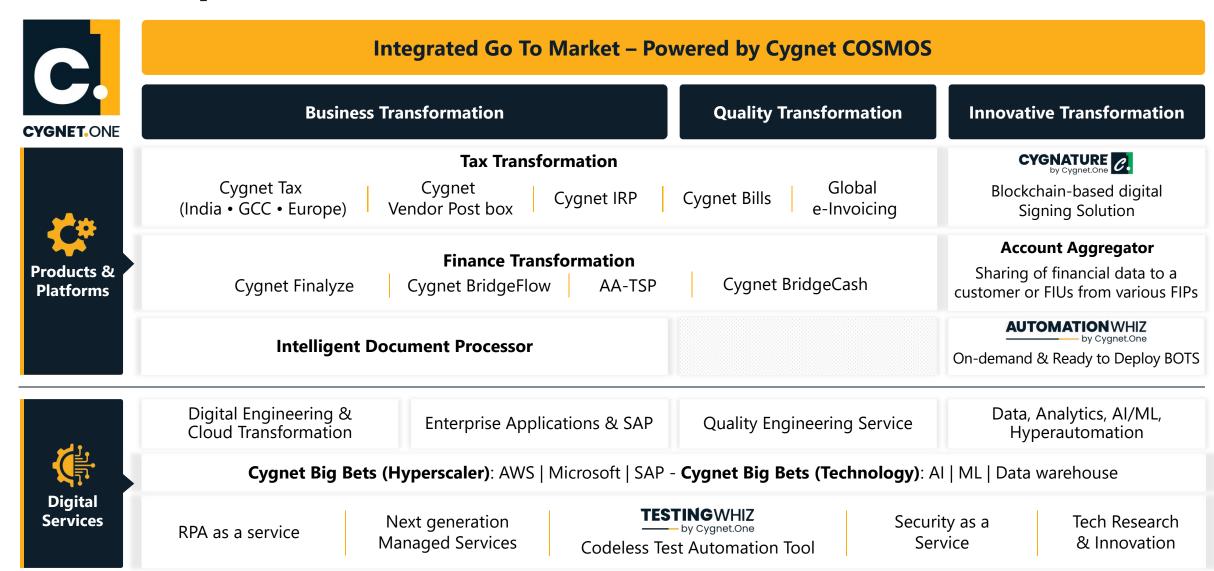
Litigation Management

Accounts Payable

**GL** Reconciliation



### **Our Comprehensive Products and Services**





## **Cygnet COSMOS Framework**

#### **CO-IDEATE**

Co-Ideate for new product development & new market GTM

#### **CO-CREATE**

Co-Create technology enabled connected business solutions

#### **CO-INNOVATE**

Co-Innovate intelligent solutions with Cygnet launchpad.

#### **CO-EVOLVE**

Co-Evolve with a strong continuum of Cygnetians, clients, & partners.



#### **Go To Market**

Guides your transformation journey from ideation, to build, to scale, to execute



#### **Speed to Value**

Cygnet Launchpad to maximize speed (technology accelerators, frameworks, solutions)



#### **Industry-First Approach**

Access to our multidisciplinary domain expertise you need across all time zones



#### **Outcome Based Method**

Focus on human-centric, outcome-first approach to deliver 360° customer experience



40%

Faster Time to Market



20%

**Cost Reduction** 



30%

Productivity



**50%** 

Optimized ROI



1 Digital Automation Services

2 Products & Platforms

**3** Automation Enablers

4 Living the Trust: Company Culture

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# What We Do Digital Automation Services

## **Cygnet Services Portfolio**

#### **Our Core Technology Pillars**

<u>01</u>

## **Cloud Transformation**

- Native Cloud Development
- Cloud Migration
- Next-Gen DevOps
- Security & Optimization

<u>02</u>

## Digital Engineering

- Tech DD
- Product Engineering
- Application Modernization
- Enterprise Integrations

<u>03</u>

## **Quality Engineering**

- Consulting and Maturity Assessment
- Business Assurance Testing
- Application & Product Testing
- Data Transformation Testing

<u>04</u>

## AI, Data & Analytics

- Gen Al Services
- Data Migration &
- Modernization
- Data
   Visualization
- Hyper Automation

<u>05</u>

## **Security Consulting**

- Managed IT services
- VAPT
- Cybersecurity



## **Key Achievements**

15+ clients complex legacy solutions modernized

97% client satisfaction rate

1200+ projects delivered successfully with 400+ enterprise-class solutions

95% client retention rate



## **Cygnet.One - Differentiators**

#### **Product Thinking**

- Consultation-first approach
- Design led engineering
- Futuristic, scalable, secure, & maintainable solution



#### **Engineering Excellence**

- 360-degree development skills
- Consistency with Centre of Excellence
- Best of breed



#### **Project Mgmt. & Governance**

- Agility & speed
- Program, project & strategic level governance
- Well established PMO



#### **Entrepreneurial Culture**

- Collective achievement
- Passion for excellence
- Outcome driven



#### **Value Driven Management**

- Relationship-first approach
- Adapts to change
- Trust, integrity
   & teamwork



#### **Product IPs & Tools**

- Rapid productization
- Accelerate development
- Minimize licensing cost





## **Technology Services Accelerators**

An array of architecture building blocks, ready to deploy frameworks and pluggable components help save development efforts, time and costs up to 50-70%



## **Automation Suite**

- TestingWhiz (Low code/no code testing)
- AutomationWhiz (RPA & Bots)
- CI/CD Integration
   Framework



## Intelligent Processing Hub

- OCR & AI (NLP) based IDP
- Al Chatbot Framework
- Object/Face/Scene Recognition Suite
- B2B & B2C Supply Chain Solutions



## Integration & Data Platform

- API Hub & Central Repository
- ETL Data Pipeline & Connectors
- Rule Engine Framework
- Data Pipeline Solutions



## Partner Solutions & Frameworks

- HRMS and CRM Solutions
- Travel and Expense Management
- Custom Development Frameworks
- Tenant Management Tools



## **Key Technology Platforms**





# **Driving Transformation Through Early-stage Investment in Next-Gen Technologies**



#### AI-Enabled

**Smart POS**: 96.45% Accurate Food Prediction, 30% Less Waste



Smart Algorithm based Traffic Management solution which is integrated with IoT devices & sensors reduced congestion, lower emissions and increased the air quality

We take a consultative approach to offer business solutions that help our clients to move to the next stage of digital maturity



#### **Blockchain**

Cygnature, an Electronic Signing Solution which is **integrated** with DMS & CLM solutions to reduce operational cost & improve TAT. Best Blockchain Product of the Year 2018

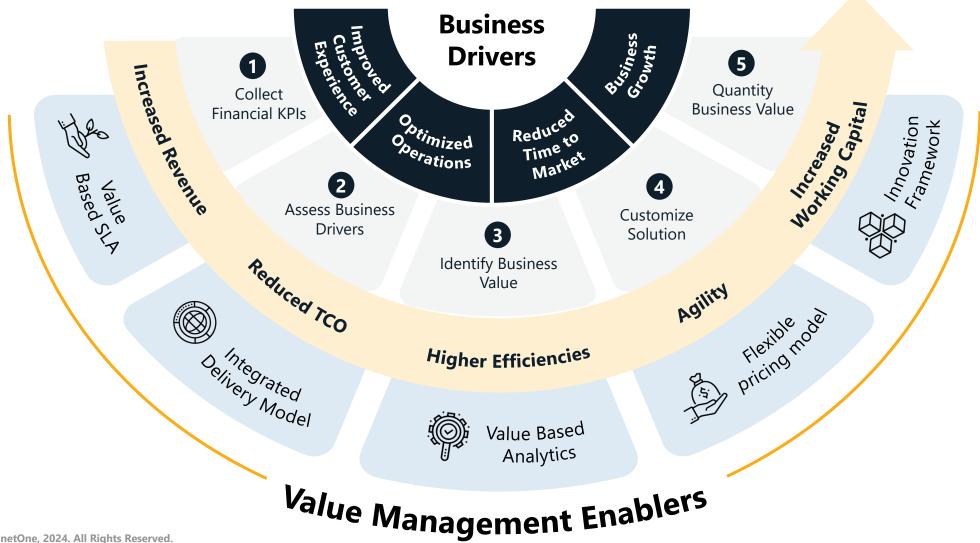


#### **Multi Cloud**

**Product Traceability** solution deployed on **AWS, Azure & Oracle** for cost optimization and increased reliability



## **Our Next Generation Value** & Outcome Based Delivery Model





## **Engagement Models**



#### **Fixed Cost**

- Clear project scope and specifications.
- Agreed project cost with milestone-based delivery.



#### **Managed Services**

- Undefined project scope.
- Achieve deliverables within a fixed period with dedicated resources.



## Resource Augmentation

- Variable project scope.
- Full-time resources with flexible team size and timelines.

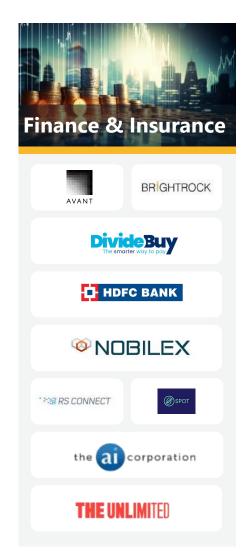


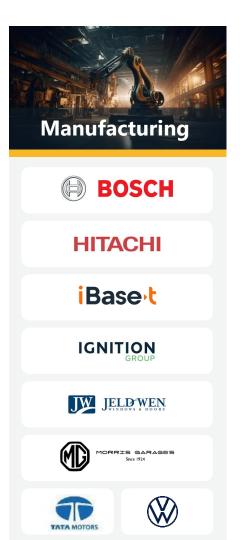
## Offshore Development Center

- Dedicated team aligned with client goals.
- Client control over team, with tailored infrastructure and security.



## **Cygnet.One: Enabling Industry Excellence**

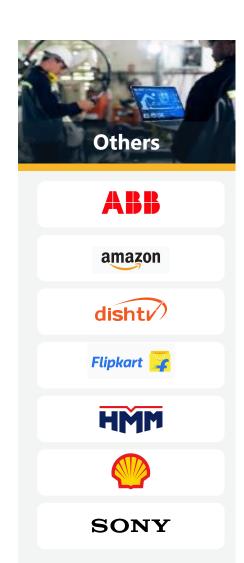








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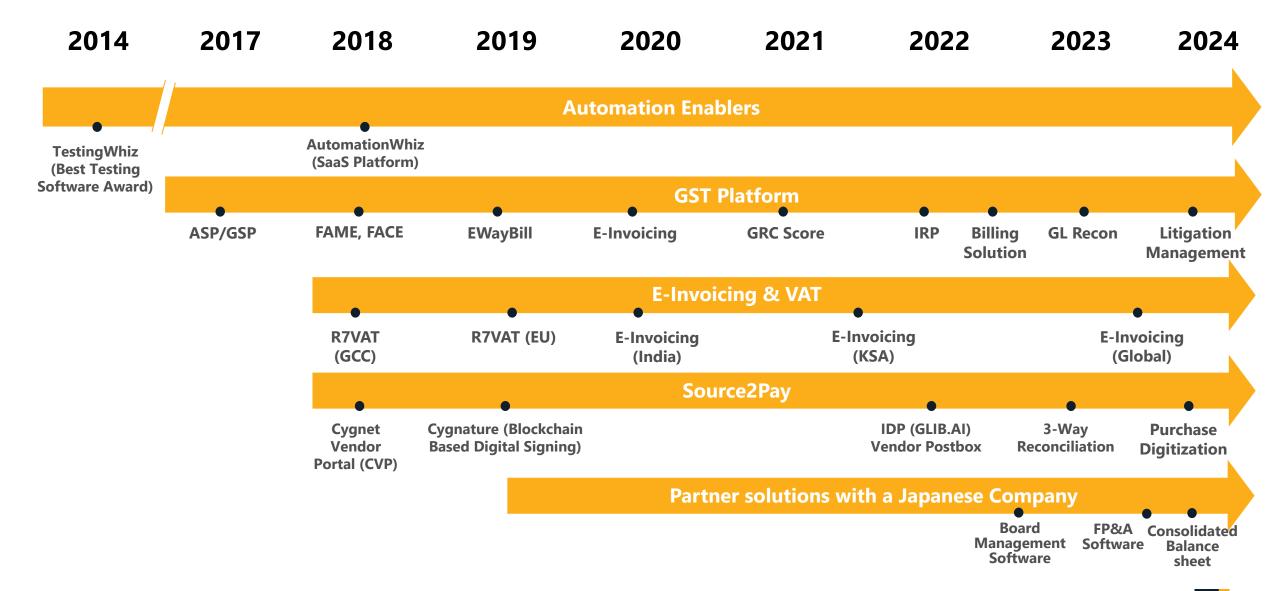




# What We Do

Products and Platforms

## **Cygnet Products Ecosystem Evolution**





### **Our Platforms for Tax & Finance Transformation**

#### **Tax Compliance**



Automated platform for indirect tax requirements

#### Purchase Digitization Source to Pay

Compliance-based vendor management solution (Requisition-Vendor onboarding-purchase automation-payments)

#### **Accounts Payable**



Compliance-based flags to manage accounts payable

#### **Invoicing**



On-cloud invoicing and billing solution for ecosystem of Corporates

#### Origination



Automated & digital onboarding journey to ensure accurate and verified data inputs

#### **Analytical Engine**



Rule engine to enable credit assessment based on financial data

#### **Credit Assessment**



Financial data analysis using different data sources used for credit assessment and decisioning

#### **Risk Monitoring**



Early warning identification for effective disbursement and monitoring

#### **MSME Financing**



From sourcing to disbursement, enabling access to BFSI financial offerings



#### **Our Accreditations**

With our varied experience in regulatory tax across the globe

**ZATCA** 

Recognized e-Invoicing platform

Received In-Principal RBI approval

AA

FTA approved

Muwafaq

GSTN Approved-

**IRP** 

Sahamati- approved

**AA TSP** 

FTA

GSTN

Approved-

**GSP** 

Recognized VAT platform in UAE

**MDEC** 

Certified solution provider

**HMRC** 

Recognized VAT platform in UK

**PEPPOL** 

Certified solution provider



# Delivering Value for Tax Transformation

19%

India's e-Invoice volumes processed via Cygnet's compliance platform

30%

Of Nifty 50 companies trust us for their tax transformation needs

60M

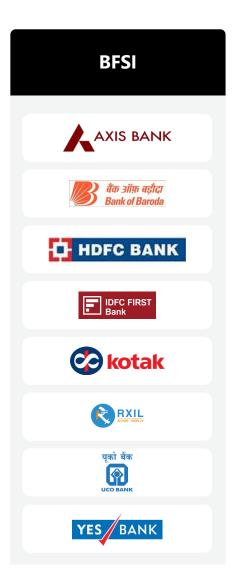
Transactions processed via Cygnet Tax Platform each month

460M

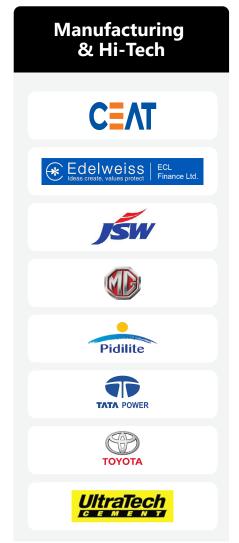
e-Invoices generated through Cygnet platform

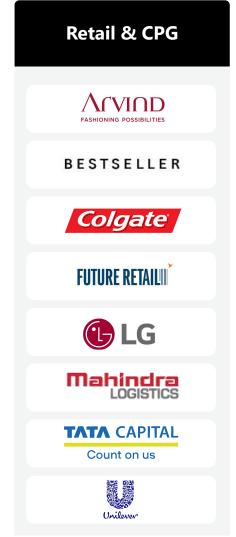


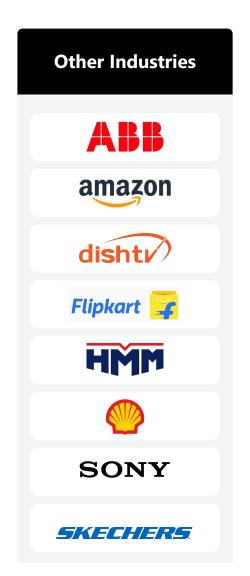
### Clients who trust us















## Other Products

**Automation Enablers** 

## **Automation Products & Solution Ecosystem**



## **Testing & Quality Assurance Solutions**

- Testing Whiz (Web, Mobile, API testing)
- SAP Testing (SAP Assurance, Test Automation, UX Testing)



## Process Automation & Intelligence

- Automation Whiz (Enterprise RPA with AI/ML)
- Global B/S consolidation (Financial process automation)



## Document & Signatures

- Cygnature (Blockchain-based signing)
- Bulk Signing
   (Desktop & token-based signing)



## Governance & Compliance

- Board Room
   Management (Meeting management & communications)
- Litigation Management (Notice management & automation)





# Living the Trust Company Culture



Social Value for **Communities** 

Career Value for **Cygnetians** 

Business Value for **Customers** 

## **Delivering Business Value to Customers**



We were struggling with reconciliations, multi-state registrations, but to my surprise, Cygnet solved the challenges in 15 days along with Al powered solution bringing our 80% reconciliation to 99% in no time. You can blindly trust Cygnet for the benefits it offers.

#### **Nimish Ashar**

Since we started working with Cygnet some years ago, Ignition has evolved quite quickly

**Russel Stather** 





The long-term trusted partnership we have with Cygnet allows us to explore difficult technical challenges together and produce creative solutions that we can share with our clients.

**Joel Plaut** 





## **Delivering Career Value to Cygnetians**

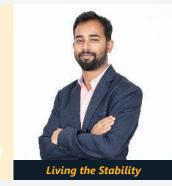


Cygnet is actually my first home

**Long-Term Cygnetian** 

The trust that the organization showed in me and the value I get here was the reason to re-join Cygnet

**Second Stint Cygnetian** 





Cygnet gave me the flexibility & encouragement to try out different things and not just stick to one role

**Budding Cygnetian** 









**140** internal recognitions



## **Delivering Social Value to Communities**

Corporate Social Responsibility (CSR) at Cygnet is closely aligned with the organization's mission to empower lives with the power of digital

Empowering under privileged students with digital resources and upskilling workshops





ICCU inauguration at Jivraj Mehta Hospital





Cygnetians Raised INR 5Lakhs with secondhand laptop sale



Supporting 10 govt.
schools with 100
computers
empowering
10000+ students



## **Our Leadership**



**Niraj Hutheesing**Founder Managing Director



**Tejinder Pal Oberoi**Executive Director



**Apurva Ashar** Executive Director



**Keval Hutheesing**Chief Executive Officer



**Nisarg Trivedi**Chief Financial Officer



**Sanket Handa**Chief Product Officer



**Milin Dholakia**Chief Delivery Officer



Rajesh Khunt
Vice President & Head of
Product Engineering



Rushad Shah Associate Vice President & Head of HR



**Anuj Teli**Chief Information & Security Officer



**Anil Rajanala**Business Head – APAC



**Premal Dave**Chief Business
Development Officer



**Ashutosh Trasy**Vice President & Head of Solutions & Strategy



**Abhijit Sen**Head of Architecture & Innovation



**Shivangi Dubey** Head of Quality Engineering





## THANK YOU





