



CYGNET. ONE

Cygnnet.One

Cygnnet Infotech is dedicated to excellence and is re-evolving as CYGNET.ONE to help consolidate its specialized offerings in Compliance transformations, Digital & Quality Engineering, Enterprise Modernization, Data, AI & Analytics Hyper Automation, Test automation, Digital signature, and a myriad of other offerings across Americas, the UK & Europe, Africa, the Middle East, and the Asia Pacific.

Through Cygnnet Cosmos, our digital transformation framework, we empowers organizations to achieve business process transformation through co-ideation, co-creation, co-innovation, and co-evolution.

Cygnnet.One serves as a one-stop destination for intelligent solutions, delivering value from ideation to execution, ultimately driving success for clients and partners worldwide.

Our CSR initiative, LivingtheTrust.com, drives us to dedicate 10% of our profits to digital education.



Vision

Empowering lives globally through technology-enabled business solutions



Mission

From ideation to execution –
Your trusted partner



Purpose

Living the Trust of Clients, Cygnnetians,
Communities



Values

- Customer Centricity
- Fearless Creativity
- Quality Excellence
- Entrepreneurial Spirit

Message from Founder & Managing Director

“

"At Cygnet.One, every step, every innovation is a stride toward a future where technology converges with human creativity, emotions, and intuitive Intelligence. We aim to unlock the power of the human mind through out-of-the-box ideation to start with until last-mile execution for solving organizational challenges. Our focus is to optimize ROI. With the COSMOS framework, we empower our customers, employees, community, and partners, fostering a sense of Oneness. Join us on this journey into the future as we redefine the digital landscape."

—
Niraj Hutheesing

Founder and Managing Director, Cygnet.One

”

Serving Fortune 1000 across 35 countries since the year 2000.

Living the Trust



Partnerships:



Certifications & Compliances



Globally recognized as a leading company in the Tax space

THE GLOBAL TAX TECHNOLOGY COMMUNITY

CHEAT SHEET NOVEMBER 2023
e-bright

EVENTS - NOVEMBER / DECEMBER 2023

09-Nov	Latest Developments in Tax Technology: Unlock the Power of AI - Steef Huibregtse & Prof. Dr. Robert Risse - e-Bright
16-Nov	The Future of Tax Talent - Steef Huibregtse - Groningen University
23-Nov	DAC 7 - Robert De Vries - e-Bright
07-Dec	The Key Role of Knowledge Management in Tax Function Transformation : Case Study - Geoff Peck - e-Bright

PEOPLE

ADVISORY	TRAINING	COMMUNITIES & LINKEDIN
TPA Global	e-Bright	GLOBAL TAX TECHNOLOGY COMMUNITY
EY	WU Vienna	THSL
Deloitte	Xyto Taxology	Tax Group
PwC	TEI	TIF Synergy
KPMG	IBFD	The Tax Prism Magazine
Accenture	UAntwerp	VATupdate
IBM	HIRING	#tacs
Ryan	EtaxJobs	
Grant Thornton	Harvey John	
BDO	CBO Search	
Innovate Tax	Hays	

TECHNOLOGY AND PROCESSES

HYBRID	CHALLENGERS	E-INVOICING & FINTECH	ADD-ONS
AI POWERED			
Thomson Reuters	VATCalc	Pagero	Keynys B.V
Avalara	Stripe Tax	Edicom	TaxMarc
VATCalc	Taxdoo	SNI	Deloitte ITL
eClear	Fonoa	Thomson Reuters	Ryan
DataSnipper	Aibidia	SOVOS	SOVOS
Armslength.ai	TaxMarc	Avalara	DataSnipper
Algonomia	SOVOS	Basware	Aeolus Compliance Tracker
	Loctax	Tradeshift	Onerax
	Tax Model	Comarch	ESTABLISHED & GLOBAL/REGIONAL
	TP Genie	TriFinance	Thomson Reuters
	TP Tuned	Cygnnet	Vertex
	Blika	Workiva	eClear
	FourQ	Finistra	TTI
	LCNLegal	SAP	Cygnnet
	Digital Tax Technologies	Microsoft	Vertex
	Ex Nihilo	Oracle	Avalara
		Advance Tax Compliance	SOVOS
			Meridian
			TP Catalyst



Witness our Strategic Partner Ecosystem

One of the Big 4's

Big 4 in India & KSA have placed their **trust** in us by utilizing our solution, **white-labeled** under their brand name



World's 2nd largest Payment processing company

Has globally **partnered** with us to promote our **Fintech solutions** in India & Southeast Asia



Largest E-commerce company

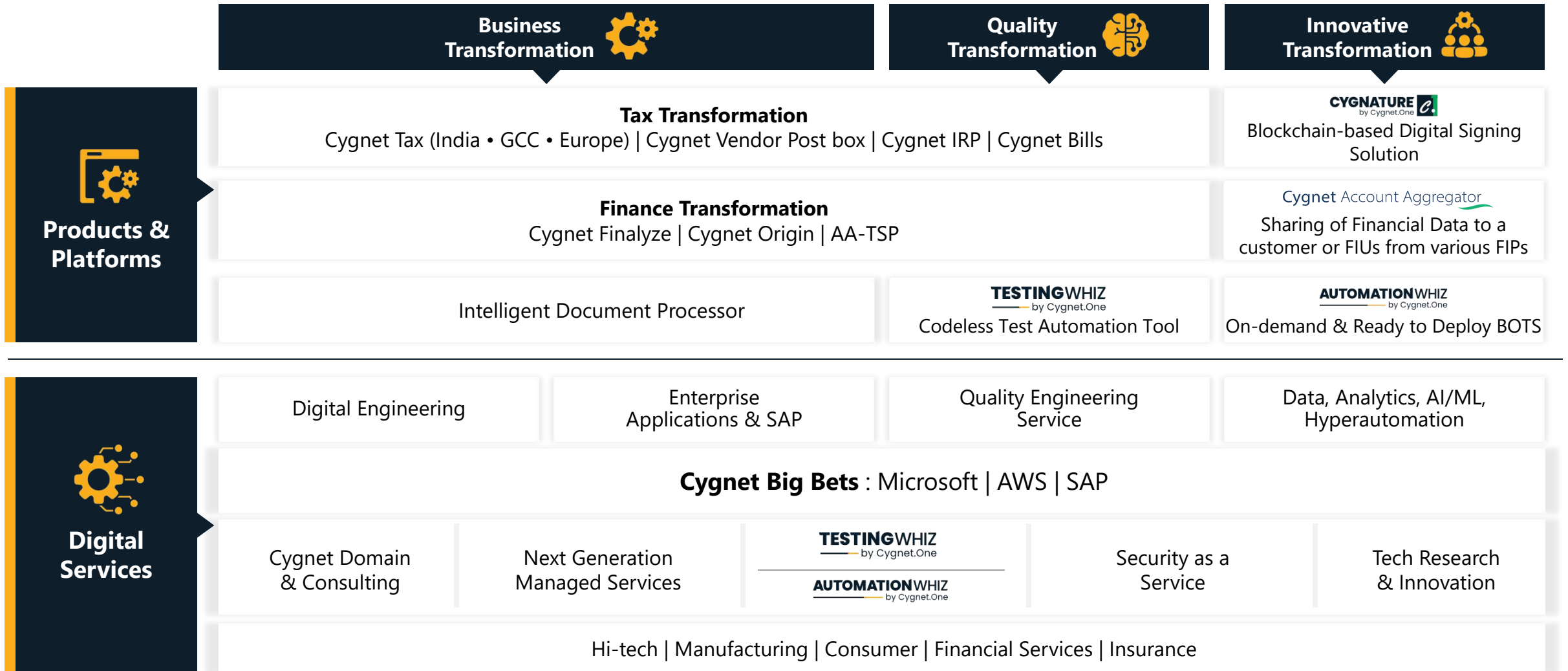
One of the largest e-commerce company in India has **partnered** with us to promote our **withholding tax solutions** to a wider market



JV with Japan based group company as well as **reselling their solutions** in wider market



Integrated Cygnet Offerings – Powered by Cygnet COSMOS



Cygnets COSMOS framework

Our GTM Approach - Digital Transformation Framework for Immersive Experience

CO-IDEATE

Co-Ideate for new product development & new market GTM

CO-CREATE

Co-Create technology enabled connected business solutions

CO-INNOVATE

Co-Innovate intelligent solutions with Cygnets launchpad.

CO-EVOLVE

Co-Evolve with a strong continuum of Cygnetics, clients, & partners.



Go To Market

Guides your transformation journey from ideation, to build, to scale, to execute



Industry-First Approach

Access to our multidisciplinary domain expertise you need across all time zones



Outcome Based Method

Focus on human-centric, outcome-first approach to deliver 360° customer experience



40%

Faster Time to Market



30%

Productivity



20%

Cost Reduction



50%

Optimized ROI



CYGNET.ONE

What we do

Digital Automation Services

01

Cygnnet Services Portfolio

Go To Market – Powered by Cygnnet COSMOS



1 Digital, Application & Product Engineering

- Product Ideation & Strategy
- Enterprise Application Development
- Application Modernization
- Architectural Excellence
- Cloud Engineering

2 Enterprise Applications & SAP

- Consulting & Advisory
- Implementation
- Enterprise Platform Integration
- SAP testing automation

3 Data, Analytics, AI, & Automation

- Data Management & Governance
- Data Migration & Modernization
- Data Virtualization
- Data Visualization
- Data Analytics, AI/ML, IoT
- Automation

4 Digital Commerce & Experience

- Unified Commerce
- Digital Experience Engineering
- Experience Transformation (UI/UX)
- MACH & Composable Commerce
- Salesforce
- Adobe

Cygnnet Big Bets : Microsoft | AWS | Salesforce | SAP

Cygnnet Domain & Consulting

Agile | DevOps | DevSecOps

Next Generation Managed Services

Digital Quality Engineering as a Service

TESTINGWHIZ
by Cygnnet Digital

Security Operations as a Service

Tech Research & Innovation



Digital Services - Key areas of focus

Digital, Application & Product Engineering

- Technology Due Diligence
- Application Modernization & Disposition
- API Economy & Integration Services
- Cloudification
- Agile, DevOps, and DevSecOps
- Next-Gen Managed Services

Source to Pay (S2P)

- Vendor onboarding, verifications, and validations
- Intelligent document processing
- Payment gateway integrations
- Spend analysis forecasting & BI reports
- Digital Signing

Data, Analytics, AI, & Hyper automation

- Data Management and Governance
- Data migration, modernization, and Visualization
- Hyper Automation
- AI/ML

Enterprise Applications & SAP

- SAP Testing Accelerators
- Consulting and implementation | Enterprise Platform Integration
- Application Management Services
- SAP Add on Automation (GRN-ASN-MIGO-MIRO)
- Export Import process automation

Quality & Security

- SAP Testing Accelerators
- Consulting and implementation | Enterprise Platform Integration
- Application Management Services
- SAP Add on Automation (GRN-ASN-MIGO-MIRO)
- Export Import process automation

Digital Transformation Pillars

Redefine the way how you compete, create and capture value by unlocking the Power of Digital using Digital Transformation Pillars



ARCHITECTURE

Business

Process Mining, Business Process Reengineering, Hyperautomation

Data

Data Aggregation, Data Migration, Management & Governance, Data Lakes, Warehouses, Visualization

Application

Application Portfolio Rationalization, Application Disposition, Application Modernization

Technology

Technology Refresh, Full life cycle API management, Integration Services



INFRASTRUCTURE

Cloud Adoption

Cloud Migration, Cloud Native Development, Cloud Governance

DevOps

Maturity Assessment, CI/CD, DevOps, IaaS, Containerization, Landing zones

Platform Optimization

Cost Optimization Strategies, Right sizing & Policies, Replatform, Refactor

Governance

Infrastructure Operations & Management, Monitoring, Governance & Compliance



SECURITY

Assessment

Complete assessment against security controls e.g., ISO 27001

SSAT

Software health for vulnerability detection, OSS licensing and IP risk identification, Resiliency etc.

DAST

Penetration Testing, Container scanning for vulnerability, Web/Mobility/API security testing

Data Protection

Privacy, Availability & Integrity of data using encryption, access control, Network & Physical security



QUALITY

Maturity Assessment

Quality engineering maturity, Quality assurance to Engineering

Test Automation

Functional test automation, Enterprise application test automation

Quality Engineering

QE center of excellence, Value based delivery using next-generation tools (LCNC)

Digital Assurance

Digital assurance using various dimensions e.g. Business, Technology, User experience



EXPERIENCE

Customer Experience

Deliver customer experience using multi experience platforms

Employee Experience

H2R Transformation using IDP, Cygnova, AutomationWhiz & Cygnature

Vendor Experience

S2P transformation using Cygnet Vendor Postbox, Purchase digitization

Stakeholder Experience

Transform enterprise across the continuum simple->integrated->automated->Intelligent

Digital Transformation Journey



Transformation Driver

Understand the need of digital transformations such as **global expansion, competitive dynamics, revenue growth, market trends, technology advancements, optimization, etc.**

01



Evaluate

Understand operating model & processes and evaluate organizational digital readiness.

02



Discover

Discover and document the present state impediments across people, data, technology and process

03



Design & Orchestrate

Conceptualize business process, architecture, technical stack, data strategy, security & compliance, UX, scalability & future-proofing, etc.

06



Elaborate

Detailing business requirements, FRs, NFRs & value proposition and listing of business changes & approaches

05



Envision

Envision the future state of digital enterprise, operational model as well strategic goals.

04



Foundation Block

Create foundation blocks, set base projects and packages, set optimized and flexible processes.

07



Rapid POC & Accelerators

Create POC by adopting fast to fail method and leverage code less accelerators available

08



Modular and Milestones

Create milestones for the modules with deliverable targets that can be seen by business

09



Progressive increment

Identify, plan, build, test and Release. Most important keep repeating.

10

Key Technology Platforms

Digital, Application & Product Engineering

Backend Technologies 	Low-Code No-Code 	Mobile Technologies 	IoT 	Database 	Cloud & DevOps
Frontend Technologies 	Enterprise Application 	Blockchain 	Testing 		

Enterprise Applications & SAP

Enterprise Application 	Database
Backend Technologies 	Testing

Data, Analytics, AI, & Automation

Backend Technologies 	Frontend Technologies
Database 	ETL & Data Visualization

Digital Commerce & Experience

Backend Technologies 	Frontend Technologies
Database 	ETL & Data Visualization

Our Tech DD Framework

We do not transform, We "EVOLVE"

How we do?

Stakeholder Workshop

Architecture

Infrastructure & Security

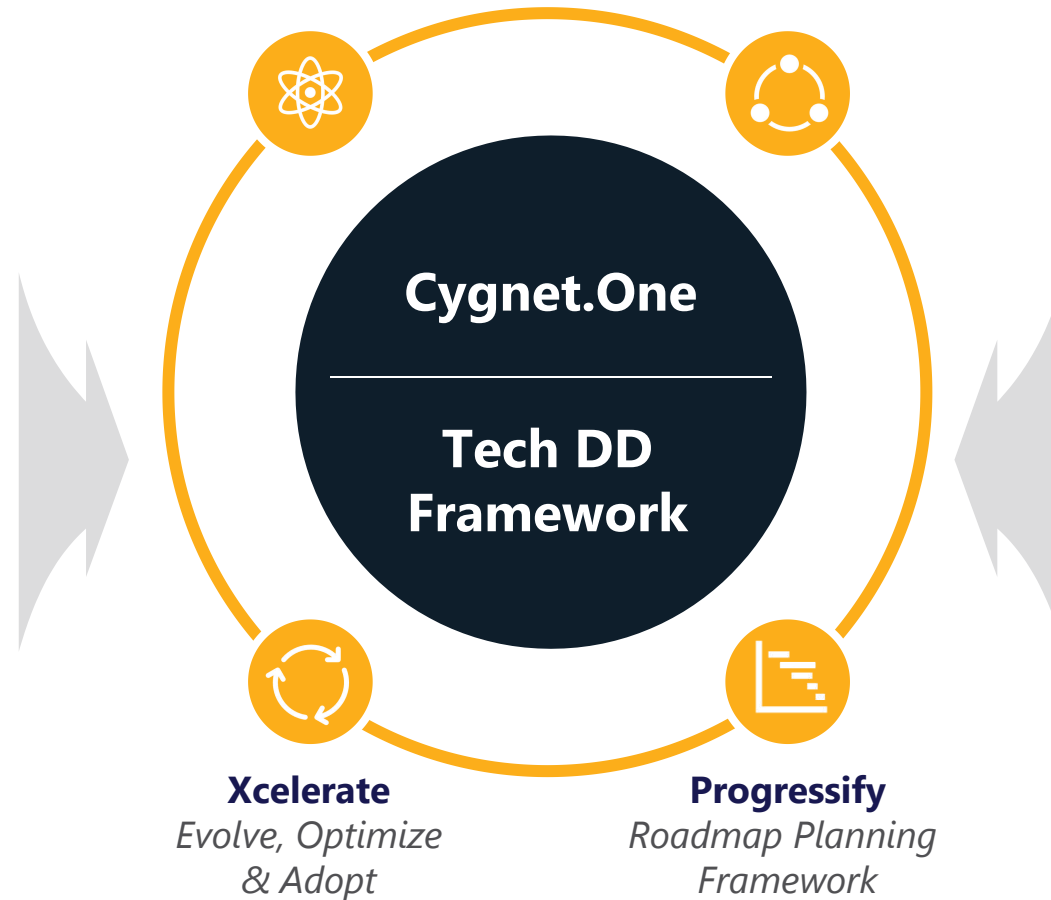
Application Analysis

Quality & Process Analysis

RoI Analysis

CygMatrix
Digital Maturity
Evolution framework

CygArch
Architecture
Evolution framework



What you get?

Digital Maturity Assessment Report

Gap Analysis Report

As-Is Solution Architecture

Infrastructure & DevOps report

Proposed Solution architecture

Proposed DevOps architecture

Application Disposition Plan

Proposed Roadmap

Why Cygnet.One? – Driving transformation through Next-Gen technologies

...being an early adapter of disruptive technologies, Cygnet.One has enabled; **Business, Intelligence, and Experience transformation for customers**

We take a consultative approach to offer business solutions that help our clients to move to the next stage of digital maturity



AI
Integrated and AI enabled **Smart POS** solution with 96.45% accuracy of real-time **food demand prediction** reduced food wastage by 30%



Blockchain
Cygnature, an Electronic Signing Solution which is **integrated** with DMS & CLM solutions to reduce operational cost & improve TAT. Best Blockchain Product of the Year 2018



Multi Cloud
Blockchain enabled **Product Traceability** solution deployed on **AWS, Azure & Oracle** for cost optimization and increased reliability



Metaverse
Integrated ODOO ERP and with **BI, AI/ML, and Blockchain**, which reduced time to launch new recycling facility along with shifting business to Metaverse and improved operation efficiency by 30%.



IoT
Smart Algorithm based Traffic Management solution which is **integrated** with IoT devices & sensors reduced congestion, lower emissions and increased the air quality

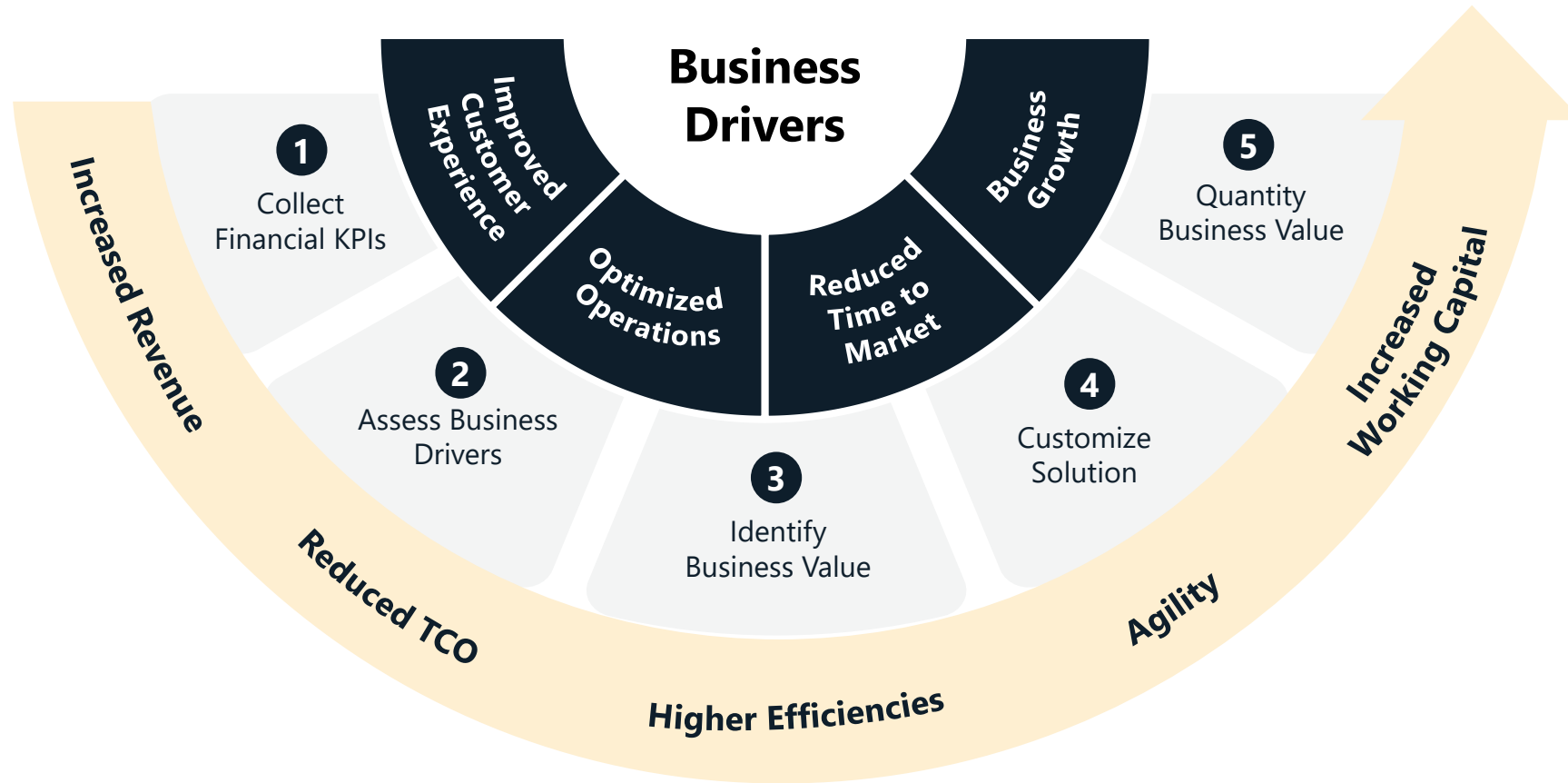


Azure
Deployed Event Management Solution on cloud to ensure the availability and saleability of the solution



Our Next Generation Value & Outcome Based Delivery Model

Cygnnet.One's next generation delivery focusing on enabling business value through best-in-class Delivery



Value Management Enablers



Value Based SLA



Integrated Delivery Model



Value Based Analytics



Flexible pricing model



Innovation Framework

Cygnnet.One enabling Industries to Living Digital



AVANT BRIGHTROCK

DivideBuy
The smarter way to pay

HDFC BANK

NOBILEX

RS CONNECT SPOT

the ai corporation

THE UNLIMITED



BOSCH

HITACHI

iBase-t

IGNITION GROUP

JW JELD-WEN
WINDOWS & DOORS

MG MORRIS GARAGES
Since 1924

TATA MOTORS VW



Kepro

LUPIN

ozh
OSHA'S FLEXIBLE PATH

OptioR

stryker

Verofax

ZEVO HEALTH
MOVE • NOURISH • INSPIRE



Disney

Hindustan Unilever Limited

idox

LG ivvy marketplace

LANDMARK GROUP Mondelez International

ROKER nxivi

ubidata TRACK ANALYTICS OPENEC ZIFF DAVIS



ABB

amazon

dishtv

Flipkart

HMM

Shell

SONY



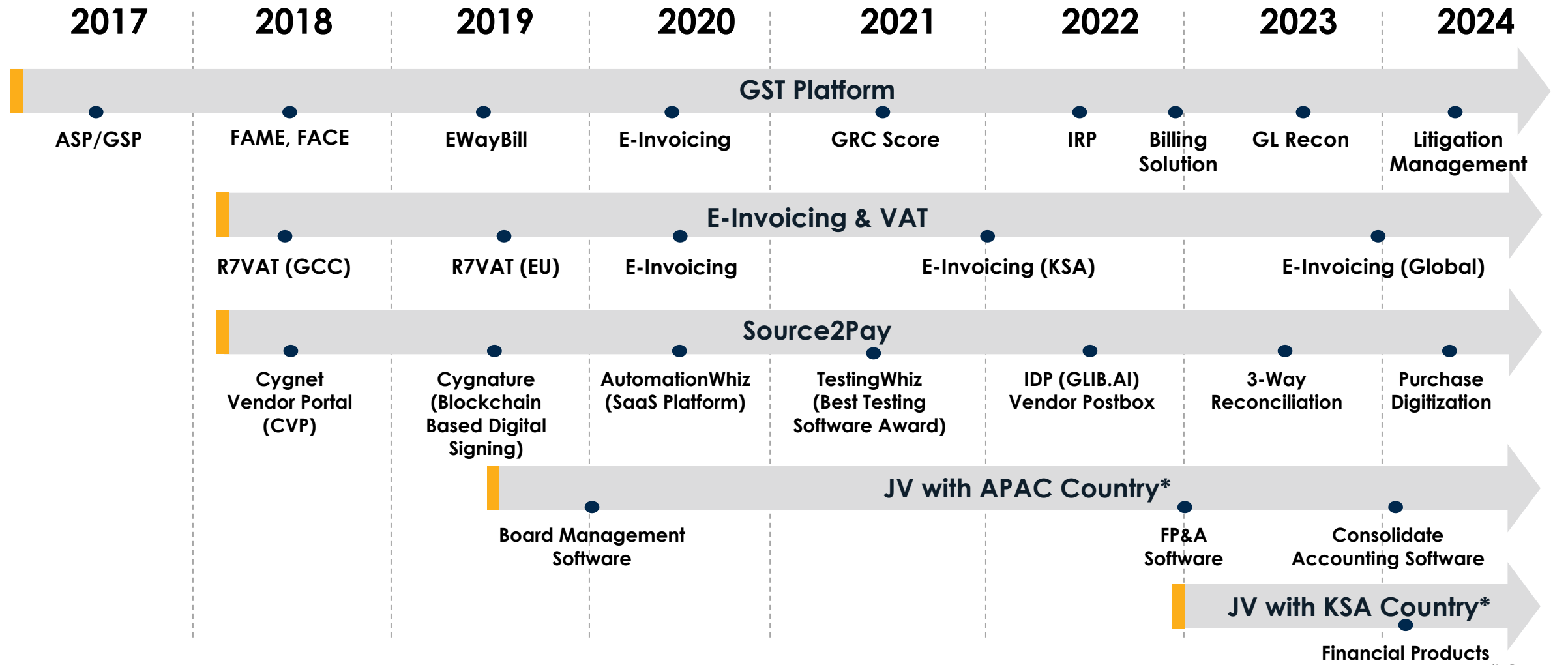
CYGNET.ONE

What we do

Products and Platforms

02

Cygnnet Products Ecosystem Evolution



*In Progress



Our platforms for Tax & Finance Transformation

Tax Compliance



Automated platform for indirect tax requirements

Purchase Digitization Source to Pay



Compliance-based vendor management solution (Requisition-Vendor onboarding-purchase automation-payments)

Accounts Payable



Compliance-based flags to manage accounts payable

Invoicing



On-cloud invoicing and billing solution for ecosystem of Corporates

Origination



Automated & digital onboarding journey to ensure accurate and verified data inputs

Analytical engine



Rule engine to enable credit assessment based on financial data

Credit Assessment



Financial data analysis using different data sources used for credit assessment and decisioning

Risk Monitoring



Early warning identification for effective disbursement and monitoring

In-house & partner based Managed services | Integration services

Let numbers share Cygnet product story

1300+
Subscribers

50000+ GSTIN
(Business entities)

Began the journey with
250+ subscribers in 2017

95% Client
Retention Rate

97% Client
Satisfaction Rate

15000+
Users

With **2500+**
Concurrent users

Support the users in the
Data Center On-premise,
Data Center Private,
Customer Captive
On-premise and
in the cloud

350M+
Transactions

Scaled the architecture
from Monolithic to
Microservices to support

60M+ transactions in
2017 to 350M+
transactions in 2023

150M+
e-Invoices

Delivered the user
experience (IRP) using
VueJS, Angular, Net Core
& PostgreSQL with
optimum cost

Began the journey with
60M+ e-invoices in 2020

Creating & Delivering Value for Tax Transformation

19%

India's e-Invoice volumes processed via Cygnet's compliance platform

30%

Of Nifty 50 companies trust us for their Tax Transformation needs

55M

Transactions processed via Cygnet Tax Platform each month

412M

e-Invoices generated through Cygnet platform

Clients who trust us

BFSI



Pharma, Life sciences



Manufacturing & Hi-Tech



Retail & CPG



BESTSELLER



Other Industries





CYGNET.ONE

Other Products

Automation Enablers

03

Product & Solution Ecosystem

Testing Whiz



A codeless automation testing tool for Web, Mobile, Front-end, Business Layer, Data Layer, Database, and API testing

Automation Whiz



An enterprise RPA platform with cognitive abilities powered by Artificial Intelligence (AI) and Machine Learning (ML)

Cygnature



Block-chain, secure and paper-less based signing solution

Bulk Signing



Desktop & token-based documents signing in bulk

Global B/S consol.



Automated consolidation of Balance sheet across the globe for strengthening group business management

Board Room Management



Trinity Board provides a centralized platform for managing all aspects of board meetings, from creating agendas and distributing materials to tracking action items and communicating securely

SAP Testing



- Independent SAP Assurance Services
- SAP Test Automation as a Service
- UX Testing Services
- Supporting Business Assurance



CYGNET.ONE

Living the Trust

Company Culture

04



Business Value for
Customers



Career Value for
Cygnetics




Social Value for
Communities


Our Leadership




Niraj Hutheesing
Managing Director &
Chief Executive Officer




Tejinder Pal Oberoi
Executive Director




Keval Hutheesing
Executive Director




Apurva Ashar
Executive Director




Nisarg Trivedi
Chief Financial Officer




Sanket Handa
Chief Product Officer




Milin Dholakia
Chief Delivery Officer




Rajesh Khunt
Vice President & Head of
Product Engineering




Rushad Shah
Associate Vice President &
Head of HR




Anuj Teli
Chief Information &
Security Officer




Anil Rajanala
Business Head – India




Abhijit Sen
Head of Architecture &
Innovation




Ashutosh Trasy
Vice President & Head of
Solutions & Strategy



Nimish Vora
Business Head - Americas



Shivangi Dubey
Head of Quality
Engineering



Kesha Shah
Head of Marketing

Delivering Business Value to Customers



Business Transformation

Increased Visibility – 100%

Fully integrate the supply chains to Improve manufacturing processes through responsive, adaptive and automated operations.

Speed to Market – 40%

Greater flexibility in the manufacturing processes, improving the production speeds and reducing time to market

Intelligent Enterprises – 100%

100% integrated systems with unified experience, Simplified automated processes, Cloudification



Intelligence Transformation

Cost Reductions – 30%

Promote seamless operations, automated corrective actions and better preventive maintenance

Improved Efficiency – 75%

Intelligent decision making through analysis of key insights to improve overall operational efficiency

Business Agility – 60%

Sense and respond to events in real-time, Evolve processes and Accelerate product innovation for better quality and precision



Experience Transformation

Higher Product Quality – 90%

Real-time monitoring across processes and production levels to close quality gaps and improve product quality

Value Based Delivery – 100%

Measure and Monitor ROI with Continuous improvement using XLAs

Connected Experience – 100%

Enables enterprises to create efficient, faster, responsive, interactive and valuable digital experiences which in turn help the customers to stay ahead

Delivering Career Value to **Cygnetics**

6 Years of Cygnet Academy

16000+ Learning Hours

70+ Technical Certification

28% Attrition Rate

15 Knowledge Café sessions



Delivering Social Value to **Communities**

16 Bed ICU Facility at Jivraj Mehta Hospital

5 Tablet libraries & 90 tablets at the Samerth Charitable Trust

350+ Empowering Students Daily

700 Food Ration Kit Donated in the Pandemic

10+ Computer Labs at Municipal Schools Advanced Education



Goals for 2027

1

Grow **30%** Year on Year

2

In the **Top 3** IT products esp. Tax Technology and services companies

3

Best Places to Work, a benchmark for employee & customer delight across Ahmedabad

THANK YOU



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<https://www.cygnnet.one>



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